

The conference is presented under a grant from the Southern Region Risk Management Education Center with additional support from the University of Tennessee Extension, Virginia Cooperative Extension and North Carolina Cooperative Extension.

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Programs in agriculture and natural resources, 4-H youth development, family and consumer sciences, and resource development. University of Tennessee Institute of Agriculture, U.S. Department of Agriculture and county governments cooperating. UT Extension provides equal opportunities in programs and employment.

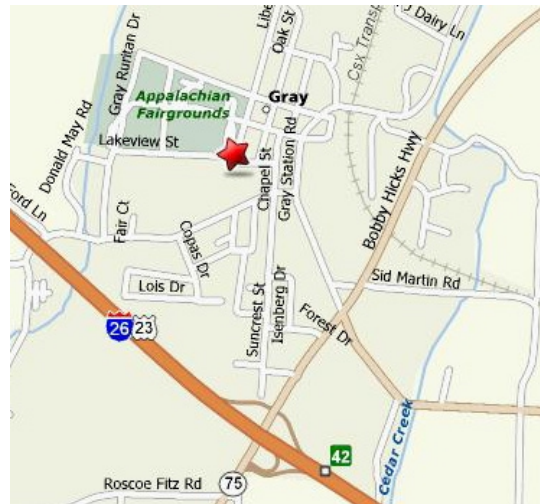
Conference Hotel

Holiday Inn Express
2 Orr Court
Johnson City, TN 37615
(423) 328-0500

Rate: \$70/night

Deadline for group rate: September 15
Group name: Tri-State Cow/Calf Conference

Directions to Fairgrounds



- From I-26E / US-23S take the TN-75 / Suncrest Dr / Bobby Hicks exit—Exit 13—toward Gray
- Turn right onto TN75/Suncrest Dr — Continue to follow TN-75
- Turn left onto Old Gray Station Rd
- Turn left onto Gray Station Rd
- Turn right onto Chapel St
- Turn left onto Lakeview St

Tri-State Cow/Calf Conference

September 22-23, 2009
Appalachian Fairgrounds
Gray, TN



Agriculture in the Tri-State area of East Tennessee, Southwest Virginia and Western North Carolina is dominated by cow calf producers. The operations consist of several thousand full time and part time beef producers. With the reduced production of tobacco, beef producers have sought other sources of income. Some have intensified their beef operation, while others have pursued other alternatives. Cow calf producers are exposed to many forms of risk such as drought, price volatility for fertilizer, diesel, hay and cattle. In addition to these, there are risks associated with health of cows and calves, genetics, reproduction and nutrition. Some producers have by choice or necessity explored new marketing alternatives such as selling freezer beef, retaining calves to heavier feeder cattle weights or to finished slaughter weights. This conference will present information to assist cow calf producers in making decisions to reduce risk in the production and marketing from their cow herd.

Cow/Calf Operations Tour — September 22

The conference will begin with an optional tour of three Tennessee cow/calf operations. You will learn how these producers work to ensure success.

Tour will leave from the fairgrounds at 1:00 p.m.

Following the tour, a light meal will be served and the trade show will be open for you to visit with our sponsors.

Conference — September 23

Registration begins at 7:45 a.m.

The program will begin at 8:30 a.m.

A trade show will be open during the day with many of the animal health, feed, and marketing organizations involved in the region's beef industry there for you to meet and learn more about their products and services.

A steak lunch will be provided for all participants.

Program Topics and Speakers

Beef Cattle Outlook and Industry Changes

- Dr. David Anderson, Extension Economist
Texas A&M University

Managing Genetic Defects and Enhancing End Product

- Dr. Scott Greiner, Extension Animal Scientist
Virginia Tech

Weaning Healthy Calves

- Dr. Fred Hopkins, Extension Veterinarian
University of Tennessee

Cow/Calf Producer Panel

- Virginia Cow/Calf Producers

Utilization of By-Product Feed in Beef Cattle Diets

- Dr. Lawton Stewart, Beef Extension Specialist
University of Georgia

Decisions, Decisions: What do I do with my calf crop?

- Dr. Curt Lacy, Extension Economist
University of Georgia

What to Expect from a Custom Feedlot When Retaining Ownership

- David Trowbridge, Manager
Gregory Feedlots, Inc.

Registration Form

Name: _____

Address: _____

City _____ State _____ Zip _____

County: _____

Home Phone: (_____) _____

Cell Phone: (_____) _____

Payment Information:
Enclose a check payable to:
Abingdon Feeder Cattle Association

Registration Fee
\$10 — Before September 16
\$15 — After September 16

Mail to:
Tri-State Cow/Calf Conference
c/o Phil Blevins
Abingdon Feeder Cattle Association
234 W. Valley Street, Suite B
Abingdon, VA 24210

Attending tour on Tuesday, September 22? Yes No